

Press Release

Lombardi Customer, Lincoln Trust Company, Wins Global Excellence Award for BPM Project

Financial Services Custodian Awarded North American Gold Winner for Global Excellence in BPM & Workflow

Austin, TX - November 24, 2009 – Lombardi®, a leader in [business process management](#) (BPM) software, today announced that its customer – Lincoln Trust Company – has won the Gold Award for North America in the 2009 Global Awards for Excellence in Business Process Management (BPM) and Workflow. Lombardi's award-winning Teamworks® and Blueprint BPM software represents the technology foundation that helped Lincoln Trust to secure the prestigious award.

"BPM has helped us improve our operational efficiencies and more deeply integrate our processes with our customers and business partners," said Bill Garner, Director of Business Process Automation at Lincoln Trust Company. "Everyone on the team is very excited to see that their BPM project has been recognized with the Gold award and have achieved such high-profile recognition for the company."

Against heavy competition from other BPM projects, Lincoln Trust Company was singled out for delivering the most tangible results and benefits to its users through their Lombardi BPM implementation. Those benefits have generated firm metrics including reduced staffing costs; a reduction in cycle-times for internal and external stakeholders; as well as a substantial increase in employee productivity.

Now in their 16th year, the annual Global Excellence Awards in BPM and Workflow awards (http://www.bpmf.org/awards/BPM-Workflow_Awards_overview.htm) are used to recognize user organizations such as Lincoln Trust Company that have demonstrably excelled in implementing innovative solutions to meet strategic business objectives. Particular attention is paid to implementations that support processes extending *beyond* the corporate boundaries to support customers, suppliers, trading partners etc. There are five geographical regions. Each region receives a Gold and Silver Award. The awards are jointly sponsored by BPMFocus.org and Workflow Management Coalition ([WfMC](#)) with support from industry associations Object Management Group (OMG) and BPM.com.

The Gold Award was announced and presented to Lincoln Trust Company in a special webinar on Tuesday November 24, 2009. The webinar was chaired by Derek Miers, lead judge for the awards.

"Lincoln Trust's project is a perfect example of how companies can achieve real-world results using BPM software," said Jim Rudden, Vice President of Global Marketing at Lombardi. "Lombardi is proud to be the underpinning technology behind yet another Global Excellence Award for BPM & Workflow for our customers."

About Lombardi

Lombardi is a leader in business process management (BPM). We offer award-winning [BPM technology](#) and [services](#) to help our customers, partners and government agencies around the world succeed with their process improvement initiatives.

Lombardi is behind some of the largest, most successful BPM implementations in the world. Our customers include AARP, Aflac, Allianz Group, Applied Materials, Aviva Plc., Banco Espirito Santo, Barclays Global Investors, Chiquita Brands, Dell, Financial Services Authority, Ford Motor Company, Hasbro, ING Direct, Intel, Jaguar Land Rover, Mirant, National Bank of Canada, National Institutes of Health, OAD Groep, Pfizer, PHH Arval, SIRVA, Symantec, UCLH, Wells Fargo, Yale University and numerous governmental agencies. For more information, visit www.lombardi.com.

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